



**For Immediate Release
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JM&A Group Associate Wins Prestigious Stevie® Award at 6th Annual American Business AwardsSM

Deerfield Beach, Fla. – A prestigious business accolade was recently awarded to JM&A Group (JM&A) Senior Trainer Bo Lane for years of excellence in his field. At the 2008 American Business Awards, Lane was chosen from among 14 finalists to receive the Stevie Award in the Best Sales Trainer category.

The awards were presented during ceremonies at the Marriott Marquis Hotel in New York City. The event was hosted by Cheryl Casone of Fox Business Network and was broadcast nationwide on radio by the Business TalkRadio Network.

“We are extremely proud of Bo and his tremendous accomplishment and are honored to have him as part of our team,” said JM&A Group President Forrest Heathcott. “He represents the quality of service and dedication that we promote at our company.”

Lane joined JM&A’s Performance Development Center’s (PDC) training team in the spring of 2001 and brought to it more than 15 years of experience in the automotive industry. Currently the lead trainer for the PDC’s Front-End Sales program, Lane is an active member of the National Speakers Association, the Florida Speakers Association and the Professional Society for Sales & Marketing Training. He was also chosen as a finalist for the 2005 and 2006 Best Sales Trainer Stevie Award.

Stevie Awards were presented in over 40 categories including Best Overall Company, Best Executive and Best Corporate Social Responsibility Program. More than 2,600 entries from companies of all sizes and in virtually every industry were submitted for consideration. Members of the Awards’ Board of Distinguished Judges & Advisors and their staffs selected Stevie winners from among the finalists. Finalists were chosen by business professionals nationwide during preliminary judging in April and May.

Details about the American Business Awards and the list of finalists and Stevie Award winners are available at www.stevieawards.com/aba <<http://www.stevieawards.com/aba>> .

About JM&A Group

JM&A Group (www.jmagroup.com) is one of the largest independent providers of finance and insurance (F&I) products in the automotive industry. The group of four companies provides over 2,800 automotive dealerships and retail automotive outlets, which represent virtually all manufacturer makes and models, with a variety of products such as new and used vehicle protection plans, used vehicle certification programs, pre-paid maintenance plans, GAP protection, and F&I training for sales, service departments and used car sales operations and consulting services. With more than 30 years experience, JM&A Group’s inter-related companies sold over 2.5 million vehicle-related service and maintenance contracts in 2007. JM&A Group is a division of JM Family Enterprises, Inc. (JM Family) (www.jmfamily.com) of Deerfield Beach, Fla., a \$12.2 billion diversified automotive company ranked by Forbes as the 22nd largest privately owned company in the U.S. JM Family is currently ranked No. 23 by FORTUNE® as one of the 100 Best Companies to Work For, its 10th consecutive year on the list. It is also ranked No. 7 on Computerworld’s list of “100 Best Places to Work in IT.”

About The Stevie Awards

Stevie Awards are conferred in four programs: The American Business Awards, The International Business Awards, The Stevie Awards for Women in Business, and the Stevie Awards for Sales & Customer Service. Honoring companies of all types and sizes and the people behind them, the Stevies recognize outstanding performances in business worldwide. Learn more about The Stevie Awards at www.stevieawards.com <<http://www.stevieawards.com>> .

Media contact:

Ilisa Finkelman
(954) 363-5550
Ilisa.finkelman@jmfamily.com <<mailto:Ilisa.finkelman@jmfamily.com>>