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HYUNDAI MOTOR AMERICA SELECTS JM&A GROUP FOR DEALER PROFITABILITY PROGRAMS

CHICAGO, October 18, 2006 – Hyundai Motor America and Jim Moran & Associates, Inc. and its affiliated companies comprising the JM&A Group (“JM&A Group”) today announced a strategic alliance to develop new Hyundai-branded service contracts, prepaid maintenance plans and an enhanced certified pre-owned program at Hyundai’s annual dealer meeting.

“JM&A Group is an industry leader in dealer F&I products and performance profitability improvement tools to support Hyundai and our dealers during the rollout of our new programs,” said Don Dees, Hyundai Motor America’s vice president of Service. “JM&A Group will provide sales, training and marketing support to our dealers, while focusing on customer satisfaction and dealer profitability.”

JM&A Group was chosen from several potential industry leaders because of its leadership, fit with Hyundai’s current needs and the ability to adapt to future growth.

Lou Feagles, president of JM&A Group said, “JM&A Group believes that improved performance is a result of building strong relationships with dealers through a commitment to providing the best products, training and consulting designed to achieve greater profitability and customer satisfaction. JM&A Group is extremely pleased to

have been selected as Hyundai's F&I provider and looks forward to a long, mutually beneficial relationship with Hyundai Motor America and the dealer body. “

Hyundai Motor America, headquartered in Fountain Valley, Calif., is a subsidiary of Hyundai Motor Co. of Korea. Hyundai vehicles are distributed throughout the United States by Hyundai Motor America and are sold and serviced through more than 725 dealerships nationwide.

JM&A Group (www.jmagroup.com), ranked by J.D. Power and Associates as “Highest Overall in Dealer Satisfaction with Service Contract Providers,” is one of the largest providers of finance and insurance (F&I) products in the automotive industry. The group of four companies provides nearly 1,900 automotive dealerships and retail automotive outlets, which represent virtually all manufacturer makes and models, with a variety of products such as new and used vehicle protection plans, used vehicle certification programs, pre-paid maintenance plans, and F&I training for sales, service departments and used car sales operations and consulting services. With over 27 years experience, JM&A Group's inter-related companies sold over 2.2 million vehicle-related service and maintenance contracts and nearly \$59 million in credit insurance in 2005. JM&A Group is a division of JM Family Enterprises, Inc. (JM Family) (www.jmfamily.com) of Deerfield Beach, Fla., a \$9.4 billion diversified automotive company ranked by *Forbes* as the 17th-largest privately owned company in the U.S. For eight consecutive years, JM Family has been ranked by a survey in FORTUNE® as one of the 100 Best Companies to Work For. It is also currently ranked No. 9 on the *InformationWeek* 500 list of leading technology innovators, its fifth consecutive year on the list.

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